

Mandalay Resources Corp. (TSX:MND)

Unique 100,000 Oz Producer that Trades at a Discount

Company Description

Mandalay Resources Corp. ("Mandalay") is a 100,000 oz gold-equivalent ("AuEq") producer with operations in Sweden and Australia. In 2018, the Company anticipates ~60K oz Au from Bjorkdal, its flagship open pit/underground mine located in Sweden, and ~48K oz AuEq (28.5K oz Au & 3K t of antimony) from Costerfield, located in Australia, at allin cash costs of ~US\$1,218/oz AuEq. MND is also advancing its Cerro Bayo silver-gold project, located in Chile, which was put on care and maintenance in September 2017, but the Company expects a restart in 2019. Additionally, Mandalay owns another silver project in Chile called Challacollo, currently completing a Feasibility-Study before moving through its permitting stages.

Investment Highlights

- Bjorkdal the reliable anchor with further exploration and operational potential. Located in northern Sweden, the Bjorkdal mine, now 60% underground and 40% open pit, produced over 1.2M oz Au since 1988. Mandalay has operated the mine since its acquisition of Elgin Mining in September 2014. Production at the mine has steadily increased to ~60K oz Au from ~46K oz in 2015 and ~41K oz in 2010. Year-over-year, production has grown 21% from ~48K oz in 2016. Since Mandalay's takeover of the mine, the growth has been driven by positive grade reconciliation via grade control, a successful flotation expansion project to increase recoveries, and through completion of the first phase of a low-grade ore sorting program. Moving forward, the Company plans to focus on near-term, open-pit mineral reserve addition and expects to grow production levels by continuing to optimize grades and recoveries.
- Costerfield steady eddy. The Costerfield mine has been in operation under Mandalay's banner since December 2009. Since then, the Company quadrupled production levels after a successful ramp up by the end of 2013, reaching ~30K oz Au and ~3K t antimony in 2017. In 2018, in addition to ongoing development, MND plans to advance exploration efforts and drill high-grade targets at the Kendall/Costerfield Deeps.

Financial Analysis

Solid financial position for the near-term. As of December 31, 2017, Mandalay had \$17M in cash, \$10.7M in working capital and \$46M in total debt. In July, the Company announced a new US\$40M senior secured revolving credit facility with HSBC at LIBOR+3.5-4.5%/year interest (depending on a leverage ratio). To-date, the Company has drawn US\$15M and may draw an additional US\$25M, which provides MND with more financial flexibility. As well, MND plans to divest its non-core assets, Lupin (Nunavut) and La Quebrada (Chile), in early 2018. MND previously paid a dividend but the policy was suspended in conjunction with the new credit facility. The Company expects to reevaluate the dividend policy on an ongoing basis.

Discount to peers on a cash flow basis. Mandalay trades at 3.0x 2018 and 1.7x 2019 P/CF, a discount to peers, which trade at an average 4.1x and 2.7x, respectively. As well, on an EV/guided oz basis, MND trades at \$1,450/oz, a discount to peers, which trade at an average of \$3,400/guided oz.

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Price Performance



Market Data (TSX:MND)	
Price (February 28, 2018)	\$0.24
52 Week Range	\$0.24 - \$0.70
Market Cap (M)	\$108.3
Shares Outstanding (basic, M)	451.2
Shares Outstanding (fully diluted, M)	473.7
Free Float	93%
Average Daily Volume (3 month)	200K

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Last Reported Debt (M)*	\$45.6
Last Reported Cash (M)*	\$16.9
Total Assets (M)*	\$305.1

Headquarters	Toronto, ON, Canada
Website	mandalayresources.com

Top Shareholders

GMT Capital Corp.	16%
Ruffer LLP	13%
CI Investments Inc.	10%
azValor Asset Management SGIIC	8%
Management & Insiders	7%

Management

Management	
Bradford A. Mills	Chairman
Mark Sander	President, CEO & Director
Sanjay Swarup	CFO
Dominic Duffy	COO
Belinda Labatte	CDO
Greg DiTomaso	Investor Relations
Braam Jonker	Director
Rob Doyle	Director
Peter R. Jones	Director
Amy Freedman	Director

*As of Dec. 31, 2017

All figures in CAD unless otherwise stated.

Source: Thomson Reuters

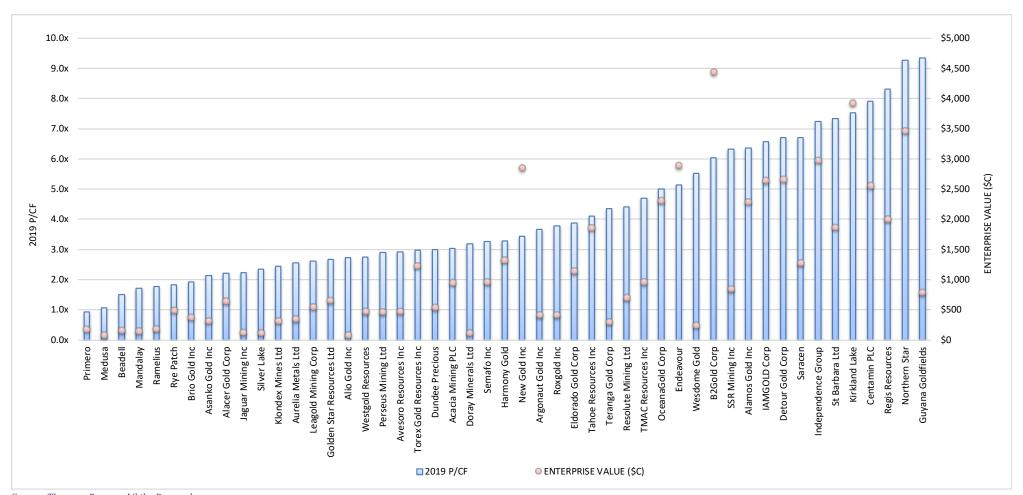
The Bjorkdal Mine, Sweden



Source: Company Reports

Global Gold Producers Up to \$5 Billion in Enterprise Value

2019 Price/Cash Flow Multiples



Source: Thomson Reuters, Ubika Research

^{*}Only producers covered by analysis with CF estimates are provided. All market information and estimates are sourced by Thomson Reuters.



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